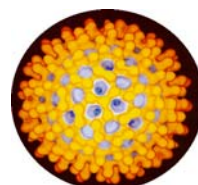


# SUMMER 2008



# APP-CHEM NEWSLETTER



## SPECIAL OFFERS

### !!!SPECIAL PRICES ON EXTECH METERS!!!

As a thank you to all of our loyal customers, each of our newsletters will feature fantastic special offers available exclusively to newsletter readers. This time we are offering the **Extech pH** and **Extech Conductivity Meters** at the extremely low price of just **£45.00** each!



To take advantage of this unmissable special offer simply quote the following code when ordering:

PH100 Meter: **WM4000X**

EC400 Meter: **WM4002X**



Full details on our comprehensive range of meters can be found in our catalogue- why not download one from our website [www.app-chem.com](http://www.app-chem.com) today or call our sales team to request one and see what further savings can be made!

METER	USUAL PRICE	SPECIAL OFFER
pH	£57.00 N	£ 45.00 N
CONDUCTIVITY	£57.00 N	£45.00 N



## NEW PRODUCTS

App-Chem are pleased to introduce the **new** large portable incubator to the market; This incubator with its sleek new design will compliment the look of the engineers kit for use either in the laboratory or in the field

The large incubator is Manufactured from impact resistant aluminium with a lockable hinged lid, continuous temperature reading, mains on and incubator load indicators. Heat is on four sides of the unit with fan assisted air circulation to provide excellent temperature control, even heat distribution; and can hold up to 40 dipslides. Demand is expected to be high for

these smart new incubators so place your order as soon as possible to avoid disappointment!



SPECIFICATION Portable Incubator	
Power	220v/ 240v or 220v/ 240v & 12v
Temperature Range	25-45°C
Temperature Accuracy	±0.5°C
Material	Chemical-resistant copolymer
Capacity	40 dipslides 26 p/A tests
Screen	LCD
Display	- Continuous temperature reading - Mains On and Incubator load indicators

DESCRIPTION	CODE	TYPE	PRICE
Portable Incubator (Holds up to 40 Dipslides)	IC0030	240V/ 110V and 12V lead for in car use	155.00 N

[www.app-chem.com](http://www.app-chem.com)



## NEW PREPAID TVC ANALYSIS KIT

New to the market is the **Bacti-check** system for use by both water treatment companies as well as end users in commercial and industrial sectors which tests the "TVC" or Total Viable Count of aerobic bacteria in water systems

### What is Bacti-check?

- For the control of diseases such as Legionnaires disease, Pontiac Fever and Lochgolihead fever it is vital to monitor water for the presence of Legionella bacteria by monitoring TVC count

- The new Bacti-check test checks for the TVC of general bacteria; if the count is high then the user will know that further investigation into Legionella bacteria is required.
- Bacti-check is a pack containing prepaid analysis for TVC and return shipping
- Results will be emailed back within 48 hours of receipt.

<b>EACH KIT CONTAINS:</b>	sample ID and record sheet (site ID, operator ID, sample site, date and time)
	Sterile sample bottles
	Easy to follow instructions for sample collection
	Freezable single-use sachets for chilled transport of samples
	Pre-paid envelopes/packs for sample transport
	Details of reporting procedures/audit trail

## STAFF DEVELOPMENTS AT APP-CHEM

### NEW STAFF

Summer 2008 has seen App-Chem recruit two further members of staff in order to keep up with increased sales; We would therefore like to welcome Roy Francis and Julie Murphy to the team. Roy will be working alongside Tom in the warehouse to ensure we continue to meet our targets of fast and efficient

deliveries and Julie who has experience in the water testing industry will join the bottling room team.

### STAFF TRAINING

As part of our commitment to long term investment in staff we have recently kick started our new staff training programme with Jeremy, Aimee and Mike

all attending courses. Jeremy our formulations chemist attended the DGSA which further increases members of staff who are DGSA approved for Health and Safety. Aimee and Mike decided to brush up their first aid skills and attended a first aid course at the local college.

## GETTING IN TOUCH

Whether you want to place an order, request a catalogue or simply have a query, please get in touch with us.



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